

## **Tri-University Contract Information**

**Contract Number:** BER1065

**Contract Period:** 1/1/2017 - 12/31/2027

**Ordering Address:** All orders must be made out to:

> Fairway Holdings c/o Dealer of Record Berco Designs 111 Winnebago

Saint Louis, MO 63118 Fax: 888-772-4789

**Email Orders To:** dcason@bercotables.com

**Price List in Effect:** 2018 Price Guide

	Dock to Dock	Inside Delivery	Delivered & installed
<u>List Price</u>	<u>Discount</u>	<u>Discount</u>	<u>Discount</u>
\$1-\$15,000	57.25%	54.25%	50%
\$15,001-\$50,000	58.25%	55.25%	51%
\$50,001- \$100,00	59.25%	56.25%	52%
\$100,001- \$200,00	60.25%	57.25%	53%
\$200,001-\$300,000	61.25%	58.25%	54%
\$300,001-\$500,000	62.25%	59.25%	55%
\$500,001 +	63.25%	60.25%	56%
	\$1-\$15,000 \$15,001-\$50,000 \$50,001-\$100,00 \$100,001-\$200,00 \$200,001-\$300,000 \$300,001-\$500,000	List PriceDiscount\$1-\$15,00057.25%\$15,001-\$50,00058.25%\$50,001-\$100,0059.25%\$100,001-\$200,0060.25%\$200,001-\$300,00061.25%\$300,001-\$500,00062.25%	List Price Discount Discount   \$1-\$15,000 57.25% 54.25%   \$15,001-\$50,000 58.25% 55.25%   \$50,001-\$100,00 59.25% 56.25%   \$100,001-\$200,00 60.25% 57.25%   \$200,001-\$300,000 61.25% 58.25%   \$300,001-\$500,000 62.25% 59.25%

Shipping: No minimum order

**Payment Terms:** Net 30

**Payment Instructions:** Remit to: Fairway Holdings dba Berco Designs

111 Winnebago

Saint Louis, MO 63118

**Customer Service: Denise Cason** Phone: 314-222-0757

Email: dcason@bercotables.com

Delivered &

Inside