



Tri-University Contract Information

Contract Number: BER1065
Contract Period: 1/1/2017 - 12/31/2027
Ordering Address: All orders must be made out to:

Fairway Holdings
c/o Dealer of Record
Berco Designs
111 Winnebago
Saint Louis, MO 63118
Fax: 888-772-4789

Email Orders To: dcason@bercotables.com

Price List in Effect: 2018 Price Guide

Discount:	<u>List Price</u>	<u>Dock to Dock</u> <u>Discount</u>	<u>Inside</u> <u>Delivery</u> <u>Discount</u>	<u>Delivered &</u> <u>installed</u> <u>Discount</u>
	\$1-\$15,000	57.25%	54.25%	50%
	\$15,001-\$50,000	58.25%	55.25%	51%
	\$50,001- \$100,00	59.25%	56.25%	52%
	\$100,001- \$200,00	60.25%	57.25%	53%
	\$200,001-\$300,000	61.25%	58.25%	54%
	\$300,001-\$500,000	62.25%	59.25%	55%
	\$500,001 +	63.25%	60.25%	56%

Shipping: No minimum order

Payment Terms: Net 30

Payment Instructions: Remit to: Fairway Holdings dba Berco Designs
111 Winnebago
Saint Louis, MO 63118

Customer Service: Denise Cason
Phone: 314-222-0757
Email: dcason@bercotables.com