



General Services Administration

Contract Number: GS-27F-008CA - SIN# 711-11 - Tables and Associates
GS-27F-009CA - SIN# 711-12 - System Type Tables
(Small Business Set Aside)

Contract Period: February 5, 105 - February 4, 2025

Ordering Address: **All orders must be made out to:**
Fairway Holdings dba Berco Designs
c/o Dealer of Record
111 Winnebago
Saint Louis, MO 63118
Phone: 888-772-4788
Fax: 888-772-4789

Email orders to: dcason@bercotables.com

Price List in Effect: **Current**

Basic Discount: **57.70% off of list**

Quantity Discount:

Net Sales \$	Qty Discount	Amount	Dealer Commission
\$100 - 15,000	57.7% +	0% = 57.70%	11.00%
\$15,001 - 50,000	57.7% +	1% = 58.12%	10.50%
\$50,001 - 100,000	57.7% +	2% = 58.54%	10.00%
\$100,001 - 150,000	57.7% +	3% = 58.97%	9.50%
\$150,001 - 250,000	57.7% +	4% = 59.39%	9.00%
\$250,001 - 350,000	57.7% +	5% = 59.82%	9.00%
\$350,001 - 500,000	57.7% +	6% = 60.24%	9.00%

Freight: FOB Destination (standard dock delivery) to 48 contiguous states

Payment Terms: 1% - 15 days, net 30

Payment Instructions: Remit to: Fairway Holdings bda Berco
111 Winnebago
Saint Louis, MO 63118
Phone: 888-772-4788

Customer Service: Denise Cas dcason@bercotables.com