



## Georgia State Contract Information



Contract Number: 99999-001-SPD0000198-0044  
 Contract Name: Office Computer and Educational Furniture  
 Contract Period: 12/1/23-11/30/25



Ordering Address:

All orders must be made out to:  
 Fairway Holdings  
 c/o Dealer of Record  
 111 Winnebago Steet  
 Saint Louis, MO 63118



Price List in Effect: Current



Discount to State:

<u>List Price</u>	<u>Dock to Dock Discount</u>	<u>Inside Delivery Discount</u>	<u>Delivered &amp; installed Discount</u>
\$1 - \$15,000	57.25%	54.25%	50%
\$15,001 - \$50,000	58.25%	55.25%	51%
\$50,001 - \$100,000	59.25%	56.25%	52%
\$100,001 - \$200,000	60.25%	57.25%	53%
\$200,001 - \$300,000	61.25%	58.25%	54%
\$300,001 - \$500,000	62.25%	59.25%	55%
\$500,001 +	63.25%	60.25%	56%



Qualifying end users placing a contract order directly

Please send your Purchase Order to the Customer Service representative for your territory at [mbrown@bercodesigns.com](mailto:mbrown@bercodesigns.com).

Customers placing a contract order on behalf of the end user

1. Verify the end user is qualified to purchase on contract.
2. Send both the Dealer Purchase Order (at the contract discount) AND the End User Purchase Order (at the contract discount) to the Customer Service representative for your territory at [mbrown@bercodesigns.com](mailto:mbrown@bercodesigns.com).
3. If applicable, send an invoice for any installation charges to be reimbursed with your commission.

**\*\*Note to Dealers:\*\*** Commissions may no longer be deducted from payment.



Shipping: No minimum order

Payment Terms: Net 30

Payment Instructions:

Remit to: Fairway Holdings DBA Berco  
 111 Winnebago Steet  
 Saint Louis, MO 63118

Customer Service: Mandy Brown

Phone: 888-772-4788  
 Email: [mbrown@bercotables.com](mailto:mbrown@bercotables.com)