



IUC Contract Summary



Contract Number: UN17-089
 Contract Period: 8/1/2023 - 7/31/2026



Ordering Address:

All orders must be made out to:
 Fairway Holdings
 c/o Dealer of Record
 111 Winnebago Steet
 Saint Louis, MO 63118
 Fax: 888-772-4789
 dcason@bercotables.com

Email Orders To:



Price List in Effect: Current



Discount to State:

<u>List Price</u>	<u>Dock to Dock Discount</u>	<u>Delivered & installed Discount</u>
\$1 - \$50,000	57.25%	50%
\$50,001 - \$100,000	59.25%	52%
\$100,001 - \$200,000	60.25%	53%
\$200,001 +	61.25%	54%



Qualifying end users placing a contract order directly

Please send your Purchase Order to the Customer Service representative for your territory at dcason@bercodesigns.com.

Customers placing a contract order on behalf of the end user

1. Verify the end user is qualified to purchase on contract.
2. Send both the Dealer Purchase Order (at the contract discount) AND the End User Purchase Order (at the contract discount) to the Customer Service representative for your territory at dcason@bercodesigns.com.
3. If applicable, send an invoice for any installation charges to be reimbursed with your commission.

****Note to Dealers:**** Commissions may no longer be deducted from payment.

Shipping: No minimum order

Payment Terms: Net 30

Payment Instructions:

Customer Service: Denise Cason

Remit to: Fairway Holdings DBA Berco
 111 Winnebago Steet
 Saint Louis, MO 63118
 Phone: 314-222-0757
 Email: dcason@bercotables.com