



OMNIA Partners Group & Cooperative Purchasing Summary



Contract Number: #07-68
Contract Period: 10/1/2015 - 04/30/2026

Contract Number: #07-79
Contract Period: 10/1/2015 - 09/30/2025



Ordering Address:

All orders must be made out to:
Fairway Holdings
c/o Dealer of Record
111 Winnebago Steet
Saint Louis, MO 63118
Fax: 888-772-4789

Email Orders To: dcason@bercotables.com



Price List in Effect: Current
Dealer Participation: Yes, must be an OMNIA Partner



Discount Structure:	<u>Tiers Levels (based on project list</u>	<u>Discount Off Project List</u>	<u>SPIFF</u>
	\$1 - \$50,000	50.0%	Table Spiff
	\$50,001 - \$100,000	53.0%	Table Spiff
	\$100,001 - \$200,000	56.0%	Table Spiff
	\$200,001 +	Negotiable	Table Spiff



Qualifying end users placing a contract order directly
Please send your Purchase Order to the Customer Service representative for your territory at dcason@bercodesigns.com.

Customers placing a contract order on behalf of the end user
1. Verify the end user is qualified to purchase on contract.
2. Send both the Dealer Purchase Order (at the contract discount) AND the End User Purchase Order (at the contract discount) to the Customer Service representative for your territory at dcason@bercodesigns.com.
3. If applicable, send an invoice for any installation charges to be reimbursed with your commission.

****Note to Dealers:**** Commissions may no longer be deducted from payment.

Shipping: No minimum order
Payment Terms: Net 30
Payment Instructions:

Remit to: Fairway Holdings DBA Berco
111 Winnebago Steet
Saint Louis, MO 63118
Phone: 314-222-0757
Email: dcason@bercotables.com

Customer Service: Denise Cason