BERCO designs

Alabama State Contract Information

Contract Number: MA220000002774
Sourcing Number: SRC0000002513
Contract Period: 3/1/2022 - 2/28/2027

Ordering Address:

All orders must be made out to:
Fairway Holdings
c/o Dealer of Record
111 Winnebago Steet
Saint Louis, MO 63118

Email orders to: dcason@bercotables.com

Price List in Effect: Current

Price Increase Policy: One Price Increase Per Year

Dealer Participation: See attached list

Discount to State:

	Dock to Dock Discount	Inside Delivery Discount	Delivered & Installed Discount
Tables	50.00%	0.00%	0.00%
Seating	50.00%	0.00%	0.00%
Educational	50.00%	0.00%	0.00%
Modular/Systems	50.00%	0.00%	0.00%
Bookcases/Storage	0.00%	0.00%	30.00%

Qualifying end users placing a contract order directly

Please send your Purchase Order to the Customer Service representative for your territory at mbrown@bercodesigns.com.

Customers placing a contract order on behalf of the end user

1. Verify the end user is qualified to purchase on contract.
2. Send both the Dealer Purchase Order (at the contract discount) AND the End User Purchase Order (at the contract discount) to the Customer Service representative for your territory at mbrown@bercodesigns.com.
3. If applicable, send an invoice for any installation charges to be reimbursed with your commission.

Note to Dealers: Commissions may no longer be deducted from payment.

Shipping: No minimum order

Payment Terms: Net 30

Payment Instructions:

Remit to: Fairway Holdings DBA Berco
111 Winnebago Steet
Saint Louis, MO 63118

Customer Service: Mandy Brown

Phone: 888-772-4788
Email: mbrown@bercotables.com