BERCO designs

Tri-University Contract Information

Contract Number: BER1065
Contract Period: 1/1/2017 - 12/31/2027

Ordering Address:

All orders must be made out to:
Fairway Holdings
c/o Dealer of Record
111 Winnebago Steet
Saint Louis, MO 63118

Email orders to: dcason@bercotables.com

Price List in Effect: 2018 Price Guide

Discount:

List Price	Dock to Dock Discount	Inside Delivery Discount	Delivered & Installed Discount
$1 - $15,000	57.25%	54.25%	50%
$15,001 - $50,000	58.25%	55.25%	51%
$5,001 - $100,000	59.25%	56.25%	52%
$100,001 - $200,000	60.25%	57.25%	53%
$200,001 - $300,000	61.25%	58.25%	54%
$300,001 - $500,000	62.25%	59.25%	55%
$500,001 +	63.25%	60.25%	56%

Qualifying end users placing a contract order directly

Please send your Purchase Order to the Customer Service representative for your territory at dcason@bercodesigns.com.

Customers placing a contract order on behalf of the end user

1. Verify the end user is qualified to purchase on contract.
2. Send both the Dealer Purchase Order (at the contract discount) AND the End User Purchase Order (at the contract discount) to the Customer Service representative for your territory at dcason@bercodesigns.com.
3. If applicable, send an invoice for any installation charges to be reimbursed with your commission.

Note to Dealers: Commissions may no longer be deducted from payment.

Shipping: No minimum order

Payment Terms: Net 30

Payment Instructions:

Remit to: Fairway Holdings DBA Berco
111 Winnebago Steet
Saint Louis, MO 63118

Customer Service: Denise Cason

Phone: 314-222-0757
Email: dcason@bercotables.com

Update 3/18