BERCO designs

Connecticut State Contract Summary

Contract Number: 15PSX0041
Contract Period: 7/1/2015 - 9/1/2025

Ordering Address:

All orders must be made out to:
Fairway Holdings
c/o Dealer of Record
111 Winnebago Steet
Saint Louis, MO 63118
Fax: 888-772-4789

Email Orders To: dcason@bercotables.com

Price List in Effect: Current

Discount to State:

List Price	Drop ship Dock to Dock Discount	Prevailing Wage Discount	Non-Prevailing Wage Discount
$1 - $24,999	List - 57%	List - 45%	List - 50%
$25,000 - $99,999	List - 58%	List - 46%	List - 51%
$100,000 - $249,999	List - 59%	List - 47%	List - 52%
$250,000 - $399,999	List - 59%	lList - 47%	List - 53%
$400,000 +	List - 60%	List - 48%	List - 54%

Qualifying end users placing a contract order directly

Please send your Purchase Order to the Customer Service representative for your territory at dcason@bercodesigns.com.

Customers placing a contract order on behalf of the end user

1. Verify the end user is qualified to purchase on contract.
2. Send both the Dealer Purchase Order (at the contract discount) AND the End User Purchase Order (at the contract discount) to the Customer Service representative for your territory at dcason@bercodesigns.com.
3. If applicable, send an invoice for any installation charges to be reimbursed with your commission.

Note to Dealers: Commissions may no longer be deducted from payment.

Shipping: No minimum order

Payment Terms: Net 30

Payment Instructions:

Remit to: Fairway Holdings DBA Berco
111 Winnebago Steet
Saint Louis, MO 63118

Customer Service: Denise Cason

Phone: 314-222-0757
Email: dcason@bercotables.com

Update 3/18