BERCO designs

FCPS Summary

Contract Number: RFP 26MISC2, School/Office Furniture and Equipment

Contract Period: 01/01/2026 - 12/31/2029

Ordering Address:

All orders must be made out to:
Fairway Holdings DBA Berco Designs
c/o Dealer of Record
111 Winnebago Steet
Saint Louis, MO 63118

Price List in Effect: 2025 Price List

Category	Discount
Casegoods Furniture	40.00%
School Furniture	40.00%
Lockers & Other Miscellaneous Furniture	40.00%

Qualifying end users placing a contract order directly

Please send your Purchase Order to the Customer Service representative for your territory at dcason@bercodesigns.com.

Customers placing a contract order on behalf of the end user

1. Verify the end user is qualified to purchase on contract.
2. Send both the Dealer Purchase Order (at the contract discount) AND the End User Purchase Order (at the contract discount) to the Customer Service representative for your territory at dcason@bercodesigns.com.
3. If applicable, send an invoice for any installation charges to be reimbursed with your commission.

Note to Dealers: Commissions may no longer be deducted from payment.

Freight: FOB Destination (standard dock delivery) to 48 contiguous states

Payment Terms: 1% - 15 days, net 30

Payment Instructions:

Remit to: Fairway Holdings DBA Berco
111 Winnebago Steet
Saint Louis, MO 63118

Customer Service: Denise Cason

Phone: 888-772-4788
Email: dcason@bercotables.com

Update 3/18