BERCO designs

GSA Summary

FSC Group 71, Part 1, Office Furniture

Contract Number: GS-27F-008CA - SIN#33721 Office Furniture
GS-27F-009CA - SIN#33127 Tables, 337127 Cafeteria Furniture (Small Business Set Aside)
Contract Period: 02/05/2020 - 02/01/2030

Ordering Address:

All orders must be made out to:
Fairway Holdings DBA Berco Designs
c/o Dealer of Record
111 Winnebago Steet
Saint Louis, MO 63118

Price List in Effect: 2025 Price List

Discount: 57.70% off of list

Net Sales

$100 - $15,000	0%
$15,001 - $50,000	1%
$50,001 - $100,000	2%
$100,001 - $150,000	3%
$150,001 - $250,000	4%
$250,001 - $350,000	5%
$350,000 - $500,000	6%

Qualifying end users placing a contract order directly

Please send your Purchase Order to the Customer Service representative for your territory at dcason@bercodesigns.com.

Customers placing a contract order on behalf of the end user

1. Verify the end user is qualified to purchase on contract.
2. Send both the Dealer Purchase Order (at the contract discount) AND the End User Purchase Order (at the contract discount) to the Customer Service representative for your territory at dcason@bercodesigns.com.
3. If applicable, send an invoice for any installation charges to be reimbursed with your commission.

Note to Dealers: Commissions may no longer be deducted from payment.

Freight: FOB Destination (standard dock delivery) to 48 contiguous states

Payment Terms: 1% - 15 days, net 30

Payment Instructions:

Remit to: Fairway Holdings DBA Berco
111 Winnebago Steet
Saint Louis, MO 63118

Customer Service: Denise Cason

Phone: 888-772-4788
Email: dcason@bercotables.com

Updated 4/22