BERCO designs

Georgia State Contract Information

Contract Number: 99999-001-SPD0000198-0044
Contract Name: Office Computer and Educational Furniture
Contract Period: 12/1/23-11/30/26

Ordering Address:

All orders must be made out to:
Fairway Holdings
c/o Dealer of Record
111 Winnebago Steet
Saint Louis, MO 63118

Price List in Effect: Current

Discount to State:

List Price	Dock to Dock Discount	Inside Delivery Discount	Delivered & installed Discount
$1 - $15,000	56.50%	53.50%	50.00%
$15,001 - $50,000	57.50%	54.50%	50.25%
$50,001 - $100,000	58.50%	55.50%	51.25%
$100,001 - $200,000	59.50%	56.50%	52.25%
$200,001 - $300,000	60.50%	57.50%	53.25%
$300,001 - $500,000	61.50%	58.50%	54.25%
$500,001 +	62.50%	59..50%	55.25%

Qualifying end users placing a contract order directly

Please send your Purchase Order to the Customer Service representative for your territory at mbrown@bercodesigns.com.

Customers placing a contract order on behalf of the end user

1. Verify the end user is qualified to purchase on contract.
2. Send both the Dealer Purchase Order (at the contract discount) AND the End User Purchase Order (at the contract discount) to the Customer Service representative for your territory at mbrown@bercodesigns.com.
3. If applicable, send an invoice for any installation charges to be reimbursed with your commission.

Note to Dealers: Commissions may no longer be deducted from payment.

Shipping: No minimum order

Payment Terms: Net 30

Payment Instructions:

Remit to: Fairway Holdings DBA Berco
111 Winnebago Steet
Saint Louis, MO 63118

Customer Service: Mandy Brown

Phone: 888-772-4788
Email: mbrown@bercotables.com

Updated 3/18