BERCO designs

New York State Contract Summary

Contract Number: PC70196
Contract Period: 12/5/2023 - 12/1/28
Vendor ID Number: 1100092472

Award Number: 23295
Group Number: 20915

Ordering Address:

All orders must be made out to:
Fairway Holdings
c/o Dealer of Record
111 Winnebago Steet
Saint Louis, MO 63118
Fax: 888-772-4789

Email Orders To: dcason@bercotables.com

Price List in Effect: Berco price list dated 8/1/2022

Oasis price list date 02/1/2023

Inside Delivery Charge: 15% of net sale

Discount to State:

List Price	Berco Discount	Oasis Discount
$0 - $35,088	57.70%	50.00%
$35,089 - $116,960	58.25%	50.00%
$116,961 - $233,918	59.25%	50.00%
$233,919 - $350,887	60.25%	50.00%
$350,888 - $584,795	61.25%	50.00%
$584,796 - $818,713	62.25%	50.00%
$818,714 +	63.00%	Negotiable

Qualifying end users placing a contract order directly

Please send your Purchase Order to the Customer Service representative for your territory at dcason@bercodesigns.com.

Customers placing a contract order on behalf of the end user

1. Verify the end user is qualified to purchase on contract.
2. Send both the Dealer Purchase Order (at the contract discount) AND the End User Purchase Order (at the contract discount) to the Customer Service representative for your territory at dcason@bercodesigns.com.
3. If applicable, send an invoice for any installation charges to be reimbursed with your commission.

Note to Dealers: Commissions may no longer be deducted from payment.

Payment Terms: 1% 15 Net 30

Shipping: No minimum order

Payment Instructions:

Remit to: Fairway Holdings DBA Berco
111 Winnebago Steet
Saint Louis, MO 63118

Customer Service: Denise Cason

Phone: 314-222-0757
Email: dcason@bercotables.com

Update 3/18