BERCO designs

North Carolina State Contract Summary

Contract Name: North Carolina Furniture - All Types

Contract Number: 5610A

Contract Period: 7/15/2024 - 7/14/2027

Ordering Address:

All orders must be made out to:
Fairway Holdings
c/o Dealer of Record
111 Winnebago Steet
Saint Louis, MO 63118
Fax: 888-772-4789

Price List in Effect: Current

Awarded Category: Category 9 - Commercial Dining, Sub-Category 21 - Tables, Dining

Discount to State:

List Price	Discount	Dealer Commission - Delivered and Installed
$1 - $49,999	50.00%	26.00%
$50,000 - $99,999	51.00%	26.00%
$100,000 - $399,999	52.00%	26.00%
$400,000 - $499,999	53.00%	26.00%
$500,000 +	54.00%	26.00%

Qualifying end users placing a contract order directly

Please send your Purchase Order to the Customer Service representative for your territory at mbrown@bercodesigns.com.

Customers placing a contract order on behalf of the end user

1. Verify the end user is qualified to purchase on contract.
2. Send both the Dealer Purchase Order (at the contract discount) AND the End User Purchase Order (at the contract discount) to the Customer Service representative for your territory at mbrown@bercodesigns.com.
3. If applicable, send an invoice for any installation charges to be reimbursed with your commission.

Note to Dealers: Commissions may no longer be deducted from payment.

Shipping: No minimum order

Payment Terms: Net 30

Payment Instructions:

Remit to: Fairway Holdings DBA Berco
111 Winnebago Steet
Saint Louis, MO 63118

Customer Service: Mandy Brown

Phone: 314-222-0758
Email: mbrown@bercotables.com

Update 3/18